## Standalone HELOC Overview



A division of Homebridge Financial Services, Inc.

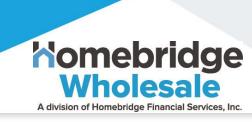


# The Homebridge HELOC FAST and EASY

100% Automated

No Underwriter

**AVM Only** 



#### It's all about speed!

- ✓ On-line approval in 5 min
- √ 5-7-day processing time from application to funding
- ✓ Owner-Occupied, Non-Owner Occupied, and Second Home
- ✓ Max allowable CLTV 85%
- ✓ Min allowable FICO score 620



#### Compensation

- ✓ The Broker will receive 1.75% of the loan amount
- ✓ Compensation checks are mailed to the address listed on the HELOC Eligibility Request form

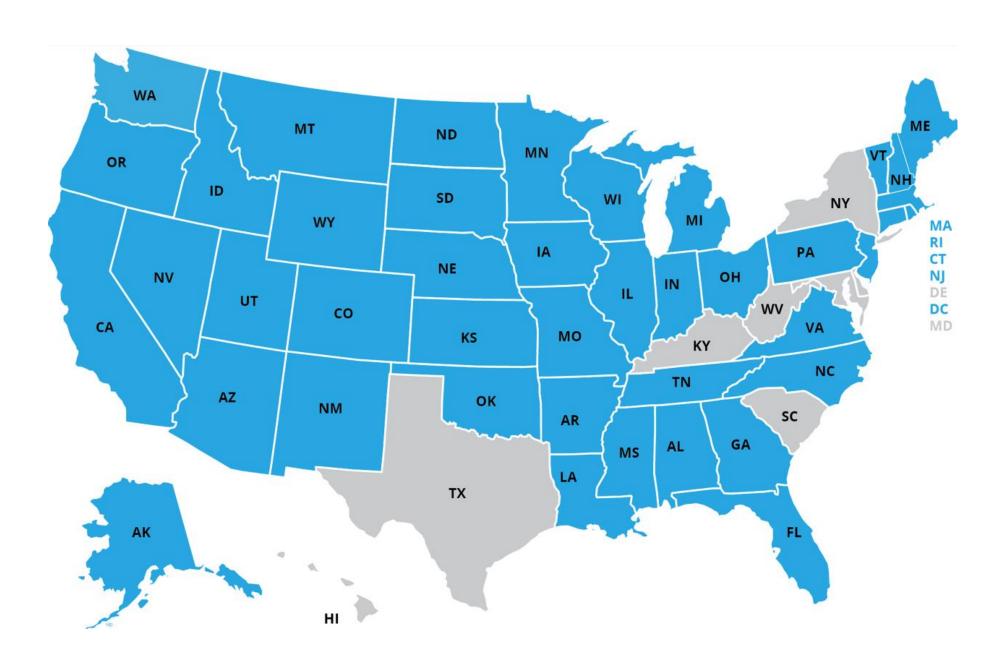
IMPORTANT: Brokers must be fully approved with Homebridge Wholesale to begin the HELOC Eligibility process.

Complete your Broker Approval package today!



- Blue States Eligible
- Gray States Ineligible

IMPORTANT NOTE: Originating Broker must be licensed in the state where the subject property is located.





#### FICO/LTV/Loan Amount

Owner-Occupied 1st or 2nd Lien			Owner-Occupied 3 <sup>rd</sup> Lien			2 <sup>nd</sup> Home & Investment 1 <sup>st</sup> or 2 <sup>nd</sup> Lien		
Max Loan	Max CLTV	FICO	Max Loan	Max CLTV	FICO	Max Loan	Max CLTV	FICO
\$125,000	65%	620-639	\$100,000	<mark>70%</mark>	680-759	\$200,000	70%	680-719 <sup>1,2</sup>
	75%	640-659 <sup>1</sup>	\$150,000	<mark>70%</mark>	760-850	\$225,000	70%	720-759 <sup>1,2</sup>
	80%	660-679 <sup>1</sup>				\$250,000	70%	760-850 <sup>1,2</sup>
\$150,000	85%	680-759 <sup>1</sup>					•	•
\$200,000	80%	680-699 <sup>1</sup>						
\$250,000	80%	700-739						
	85%	740-850						
\$300,000	80%	740-850						
\$350,000	75%	740-759						
\$400,000	75%	760-850						

#### Footnotes:

Oklahoma: Minimum 720 FICO

Second home/investment: Minimum 680 FICO



#### **Product Overview**

- √ 1-Unit properties only (SFR, PUD, Condo)
- ✓ Available Terms: 5, 10, 15, and 30 years
- ✓ Max DTI 50%
- ✓ Min Loan Amount \$25,000
- ✓ Max Loan Amount \$400,000
- ✓ No Prepayment Penalties
- ✓ Fully Amortized Payment
- ✓ Full Draw at closing wired directly to the borrower

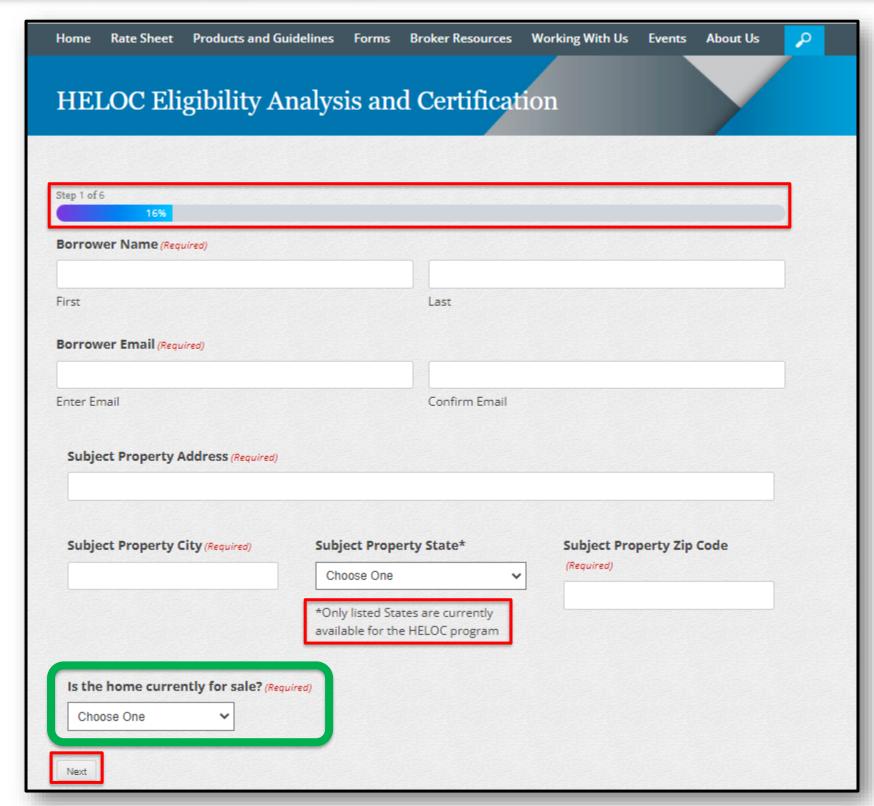


To initiate the Homebridge HELOC eligibility analysis and certification process, the Broker will navigate to <a href="https://www.homebridgewholesale.com">www.homebridgewholesale.com</a> and click the STANDALONE HELOC button

# Advision of Nomebridge Wholesale Advision of Nomebridge Financial Service, Inc. Home Rate Sheet Products and Guidelines Forms Broker Resources Working With Us Events About Us P ROCCIS With Your Homebridge ROCCIS With Your Homebridge ROCCIS With Your Gash Approval in Minutes Access Your Equity Cash Approval in Minutes Now Available; BECOME AN APPROVED BROKER P.A.T.H. STANDALONE HELOC



The Broker will complete the 6 steps on the **HELOC Eligibility Analysis and** Certification form to initiate the HELOC eligibility analysis process.





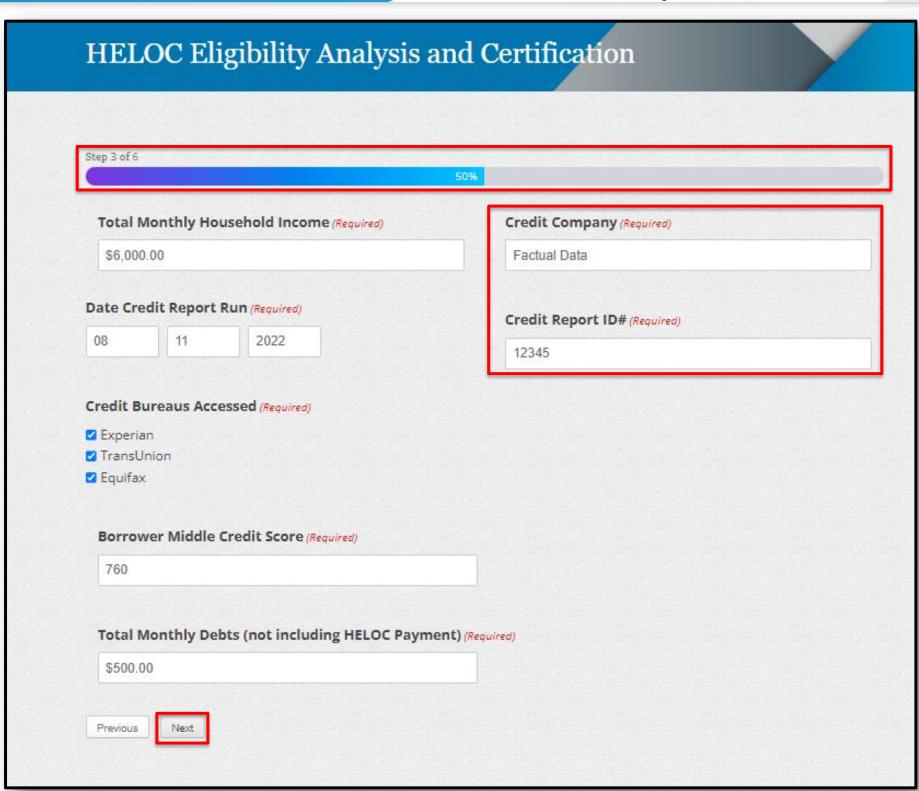
Step 2 of the **HELOC Eligibility Analysis and** Certification requests estimated property value, current mortgage information, and requested **HELOC** amount.





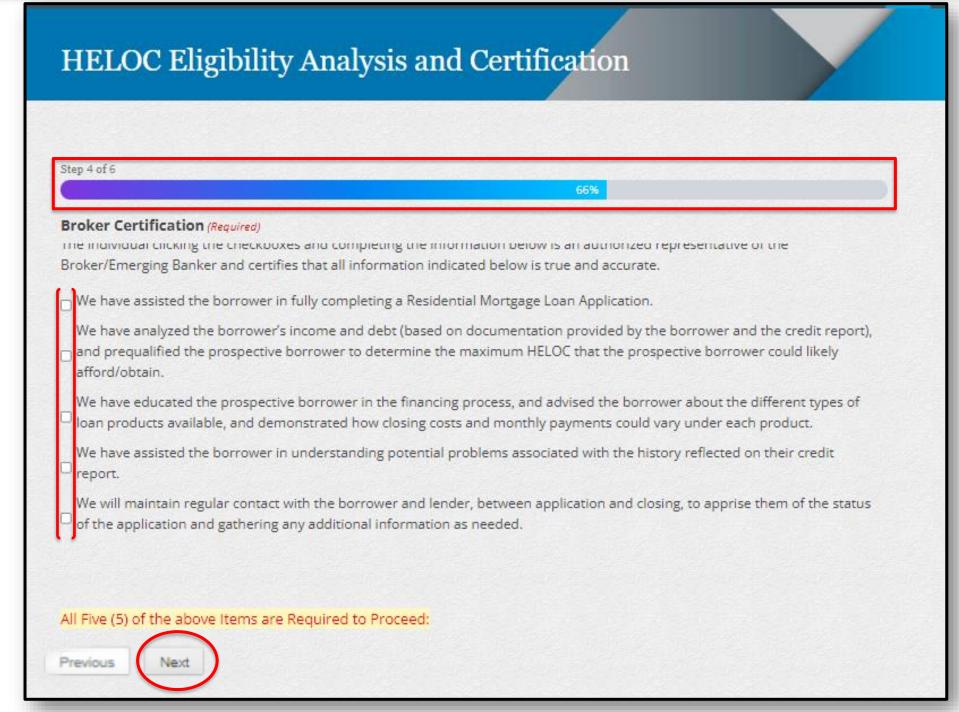
Step 3 of the **HELOC Eligibility Analysis and** Certification requests credit information (agency name, credit ref#, date & score)

**Note**: Credit will be pulled during the loan application process.



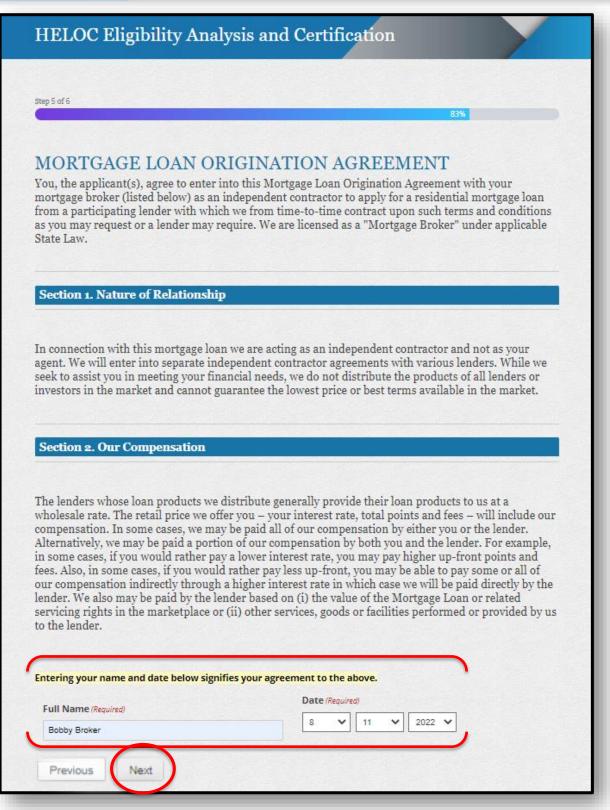


Step 4 of the
HELOC Eligibility
Analysis and
Certification
requires the
Broker to
complete Broker
Certification.





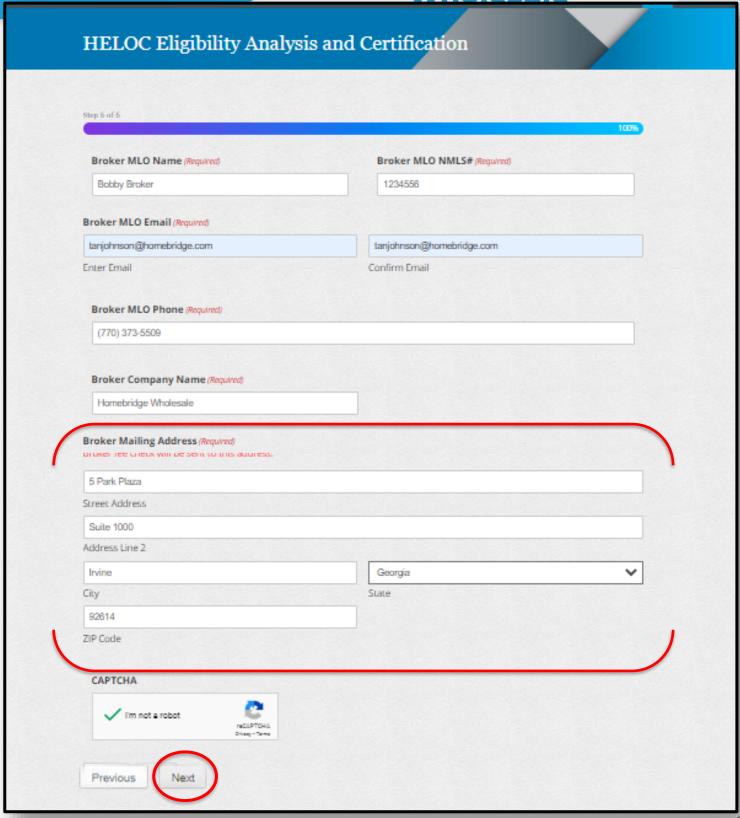
Step 5 of the **HELOC Eligibility Analysis** and Certification requires the Broker to complete the Mortgage Loan Origination Agreement, Nature of Relationship, and Compensation Certification.



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Step 6 of the HELOC Eligibility Analysis and Certification requests Broker Mailing Address and MLO information.

It is important to note, that Broker Compensation on funded HELOCs is reviewed weekly and checks will be mailed to this address.





#### **HELOC Eligibility Analysis and** Certification **Submission & Email** Confirmation

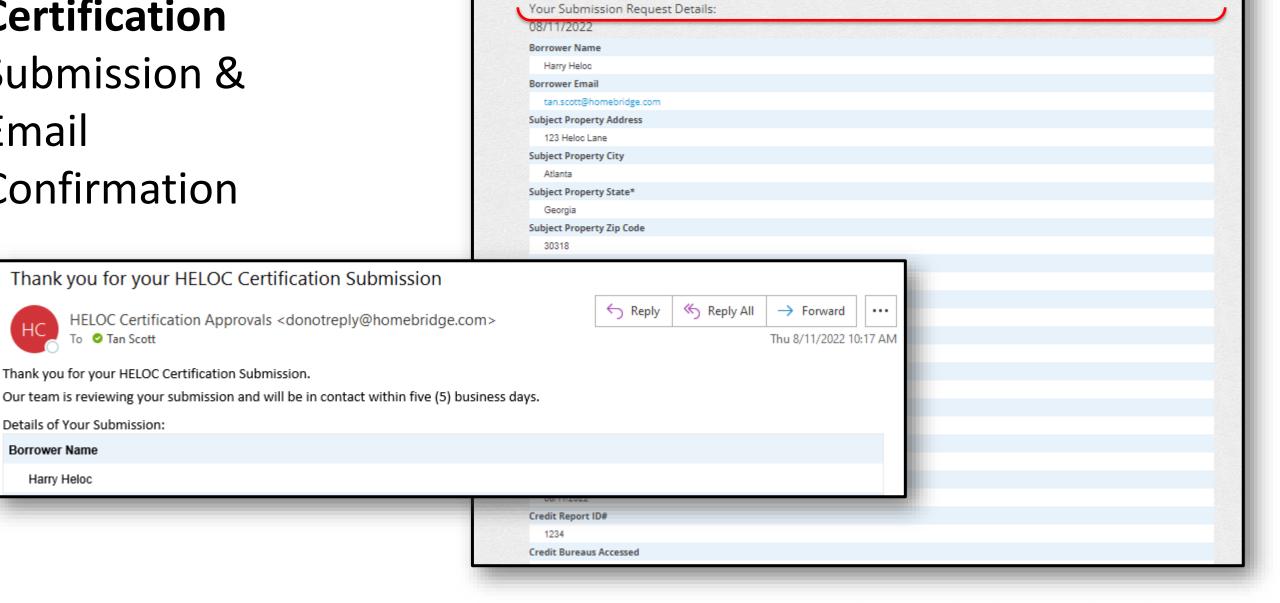
To Tan Scott

Details of Your Submission:

Borrower Name

Harry Heloc

Thank you for your HELOC Certification Submission.



**HELOC Eligibility Analysis and Certification** 

business days.

Thank you for your HELOC Certification Submission. Someone from our team will be in contact with you within five (5)



#### That's it for the Broker!

Borrower simply clicks on the unique application link forwarded by the Broker and completes the on-line application

- √ 100% automated
- ✓ No processing
- ✓ No transcripts
- ✓ No waiting forever for the loan to be underwritten



#### **Borrower Customization!**

Borrower customizes their loan on the Pricing Screen

- ✓ Risk-based pricing engine; rates vary
- ✓ One-time origination point of 1.99% or 2.99%

NOTE: Properties currently listed for sale require a 2.99% origination fee

✓ Higher rate(s) available for lower fees and points option



#### Fast and Easy!

- ✓ Automation allows access to IRS/banking records, so the borrower does not need to upload docs
- ✓ Title is not required
- ✓ Escrow is not required
- ✓ No prepayment penalty
- ✓ 5-minute approval; 5-day funding

#### Frequently Asked Questions

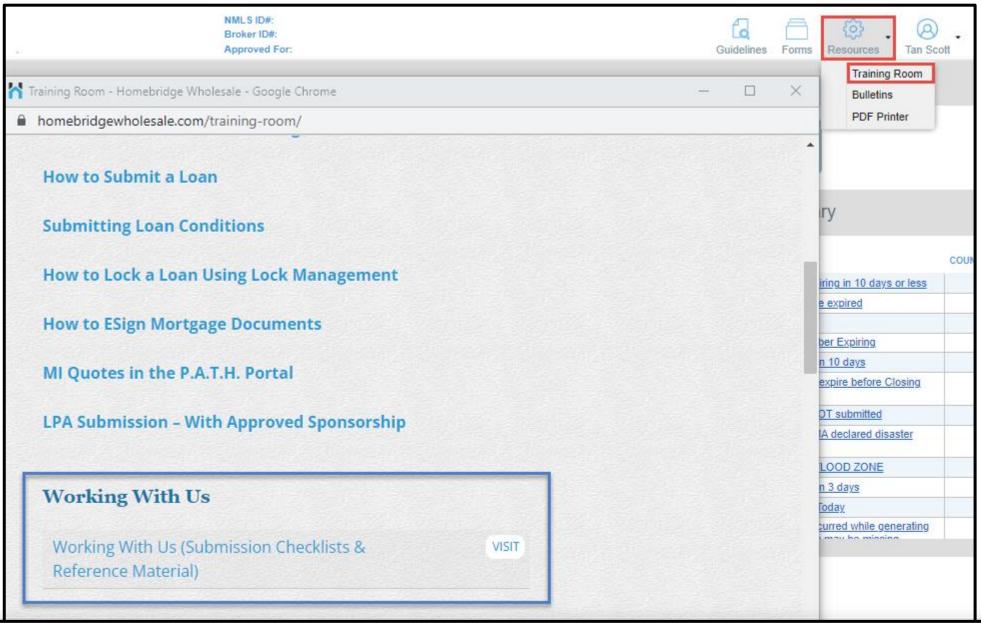


#### **Assistance**

- 1. Who do I contact for HELOC status or if the borrower is having issues completing their application?
  - ✓ Email: <a href="mailto:helochelp@homebridge.com">helochelp@homebridge.com</a>
- 2. The borrower wants to change loan terms after application submission How do they do that?
  - ✓ Any changes in loan terms require the borrower to call 888-321-4032.
     Certain changes may be made by customer service; refer to the HELOC FAQ, General Assistance topic, for details
  - ✓ In the event the change cannot be made by customer Service, the loan must be cancelled and then, once cancelled, the MLO is required to initiate the HELOC process again with Homebridge via <a href="https://www.homebridgewholesale.com">www.homebridgewholesale.com</a>: click Standalone HELOC button

#### Homebridge HELOC Reference Materials





# Homebridge Standalone HELOC Standalone HELOC FAQ Standalone HELOC Quick Reference Guide DOWNLOAD



### Thank you for reviewing the Homebridge HELOC Overview