Digital HELOC Application Borrower Experience Guidebook



Overview

This guide shows the step-by-step process of the Borrower Application Flow. As the borrower completes the required milestones, the borrower can move to the next step in the application process. The borrower will also receive emails and text notifications as they move through the Digital HELOC application, to remain informed about their application status.

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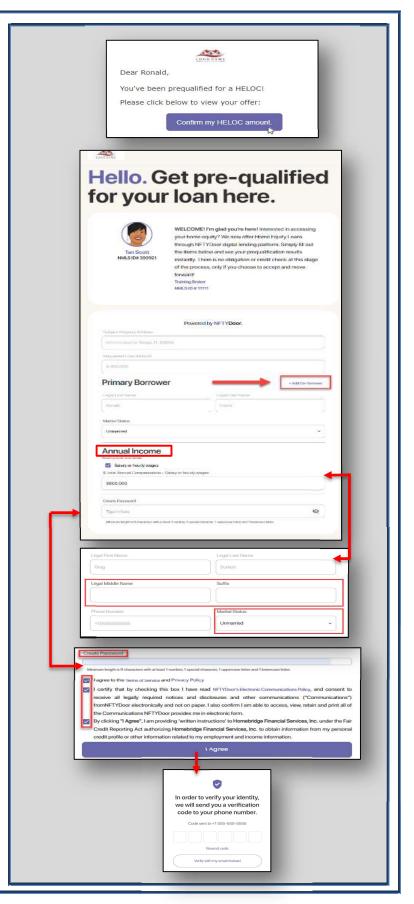
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Borrower Registration

- 1. Locate the "You have been prequalified" email received from support@nftydoor.com
- 2. Click, Confirm my HELOC amount
- 3. Review prequal details, edit allowable data, as needed to include:
 - Add a Coborrower
 - Legal Middle Name + Suffix
 - Marital Status
 - Annual Income source and amount
- 4. Create a password to use with the email address to log into the HELOC application
- 5. Agree to Privacy Policy, E-Communication Policy, and authorization for Homebridge to obtain a Credit Report by clicking the checkbox to the left of each
- 6. Click I Agree
- 7. Enter Identify Code texted on cell phone

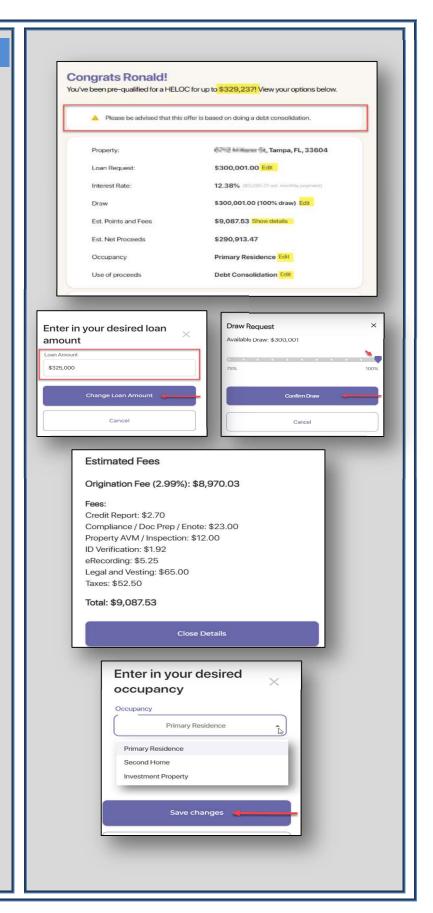
Note: The borrower is also presented with additional loan amount and rate options, when applicable. The borrower will select the radio to the left of the offer to update loan terms, as desired.





Review & Customize Initial Offer 1. Review details of Initial Offer 2. Customize allowable offer details, by clicking Edit to the right of applicable loan terms: • Loan Request • Draw, Occupancy • Use of Proceeds

- 3. Navigate to and view **Est. Points & Fees** by clicking **Show Details**
- 4. Navigate to and click **Edit**, to customize **Draw Request** using slider bar
- 5. Click, Confirm Draw



Demographic Information & Accept Offer Demographics 1. Click **Demographic** 2. Make selections for Ethnicity, Race, Sex, or select, "I do not wish to provide the information" 3. Select one of 3 radio buttons for Citizenship **Demographic Information Note: Citizenship is required** Ethnicity Check one or more 4. Click Submit Application to accept offer ☐ Hispanic or Latino ■ Not Hispanic or Latino I do not wish to provide this Information Race Check one or more American Indian or Alaska Native Asian ■ Black or African American ■ Native Hawaiian or Other Pacific Islander ■ White I do not wish to provide this Information Sex Check one or more Female Male I do not wish to provide this Information Citizenship O U.S. Citizen O Permanent Resident Alien Non-Permanent Resident Alien Save Once you Accept Offer, we will confirm your debt-to-income ratio to ensure its under 50% by verifying your income electronically either by accessing your payroll system or you can connect to your online bank account. By clicking "Accept Offer & Start Income Verification", I am providing 'written instructions' to Homebridge Financial Services, Inc. under the Fair Credit Reporting Act authorizing Homebridge Financial Services, Inc. to obtain information from my personal credit profile or other information related to my employment and income information.

Non-Borrower Spouse/NPE 1. If applicable, click **YES** to add additional We've noticed owner/spouse as a co-borrower OR HOLDINGS ILLC as another 2. Click **No** to add additional owner/spouse as **Non-Purchasing Entity (NPE)** owner on your property 3. Enter required information per selection made Will you be adding this person as a co-borrower? Note: Email address must be different than Yes primary borrower's email. This is particularly **important for Community Property States** Add Co-Borrower Co-borrower's First Name Co-borrower's Last Name Co-borrower's Email Save Should you qualify for a loan, we will need to add this person as a non borrowing spouse and would need them to sign Please enter their email below Second owner's email Add Cancel

Milestones – Track Your App

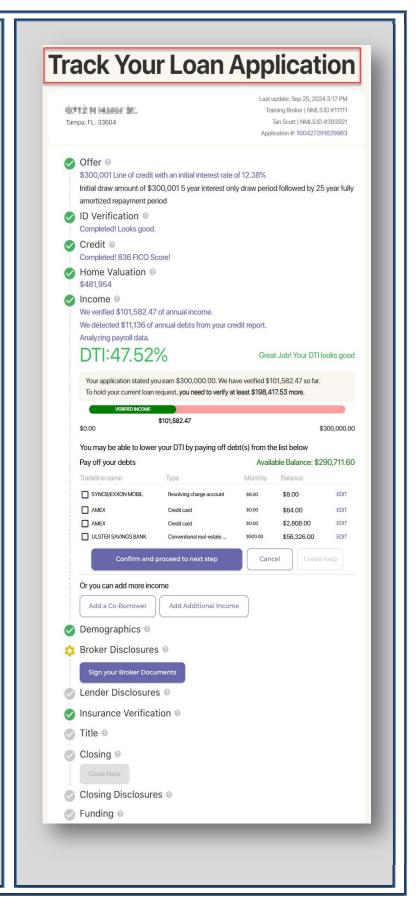
The "Track Your Application" view displays completed and remaining milestones as the HELOC application is processed:

- Successful verifications have a green checkmark to the left of the milestone
- Purple actions buttons direct the borrower to the next steps in the process; click to purple action button to proceed
- Grey buttons indicate that there are remaining actions needed before the borrower can access that milestone; there is nothing for the borrower to do until such time as this action is active or marked as complete
- The green progress bar indicates the amount of income verified compared with the dollar amount of income entered on the PreQual Application

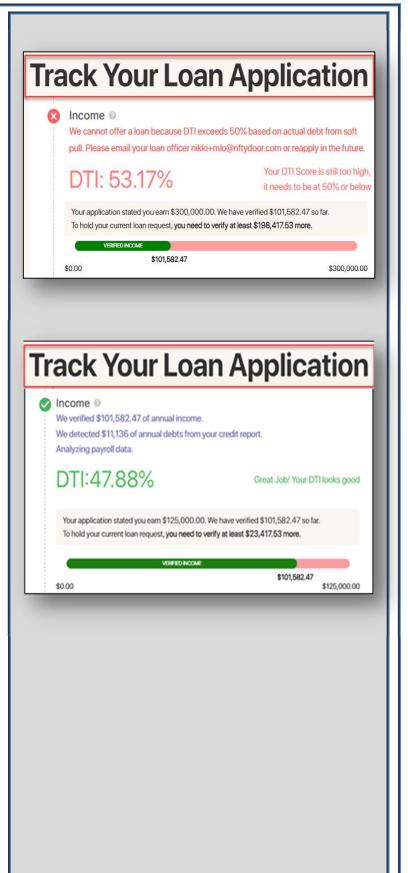
Reviewing the Application Progress

- Track the progress of the Digital HELOC
 Application via Track Your Loan Application
- The Offer, ID Verification, & Credit are likely complete and show with a green checkmark when the borrower starts the verification process
- 3. **Home Valuation** may be complete with a successful *AVM*, or require an additional step (If applicable, a *BPO* will be ordered once the income verification process starts; the cost is \$95 and netted from the HELOC loan proceeds at Closing)
- 4. **Income** may be the *next* borrower Milestone

Note: For the DTI Builder, additional income can be added using **Add a Co-Borrower** and/or **Add Additional Income**



Income Verification 5. Income is verified digitally for the borrower via: • The Work Number – Salaried/Wage earner • TRUV- Paystub/W2 documents uploaded • Plaid CRA – Self-employed/Other via bank deposit verification 6. The applicable digital verification module will present according to the employment type 7. If income is verified via The Work Number (TWN), nothing more is needed 8. Once the DTI is verified, no additional documentation is needed for income verification. A green **checkmark** will display next to the **Income** milestone • Maximum DTI: ✓ FICO < 680 = 45% DTI ✓ FICO > 680 = 50% DTI

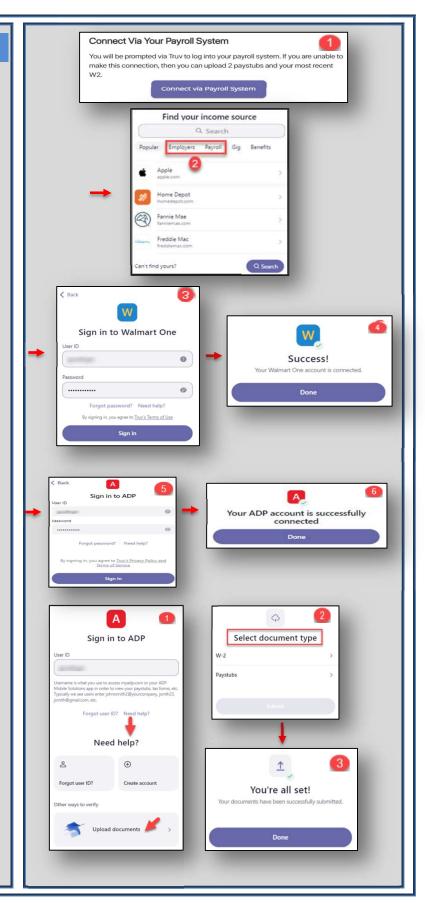


TRUV Wage Earner

- 1. If TWN is unsuccessful, click Connect via Payroll System
- 2. Search Employers, or Payroll Provider
- 3. Follow the prompts for digital verifications via employer search or payroll provider,
- 4. Enter credentials as applicable
- 5. Once complete a confirmation message will appear
- 6. Click Done

Unable to Log into Payroll or Employer?

- 1. If Log In credentials cannot be obtained, paystubs and W-2's may be manually uploaded
 - Click Unable to login?
 - Under Need Help, click Upload documents
 - Follow the prompts to upload income documents
- 2. Documents must be in PDF format; ensure documents are legible and are the most current for digital income analysis
- 3. A confirmation message, "You're all set!" once complete



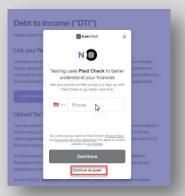
Self-employed/Other Borrowers

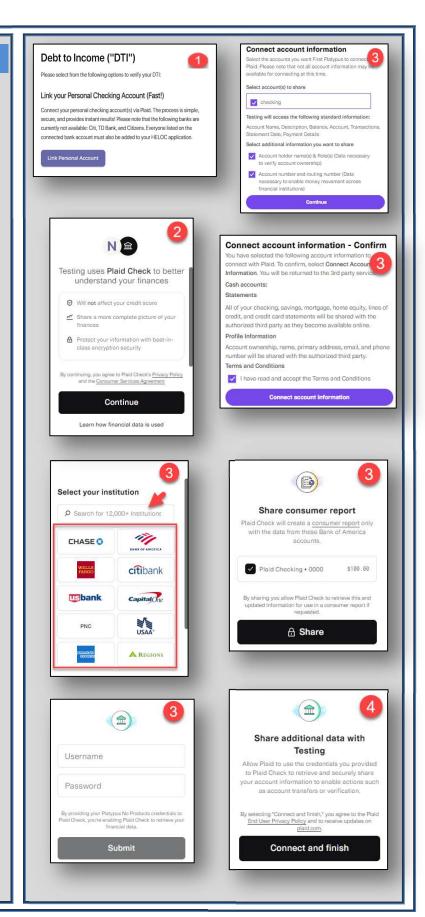
 Select Link Personal Account, to connect to Plaid, CRA for bank deposit verification from the personal bank account(s)

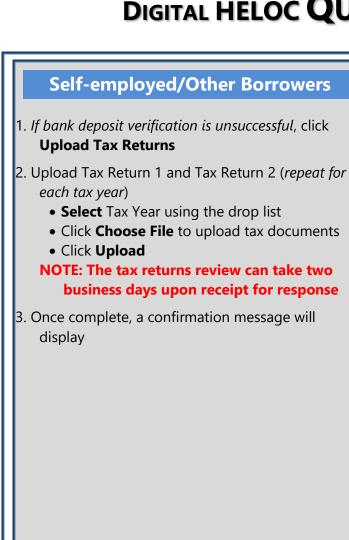
NOTE: Business accounts are ineligible

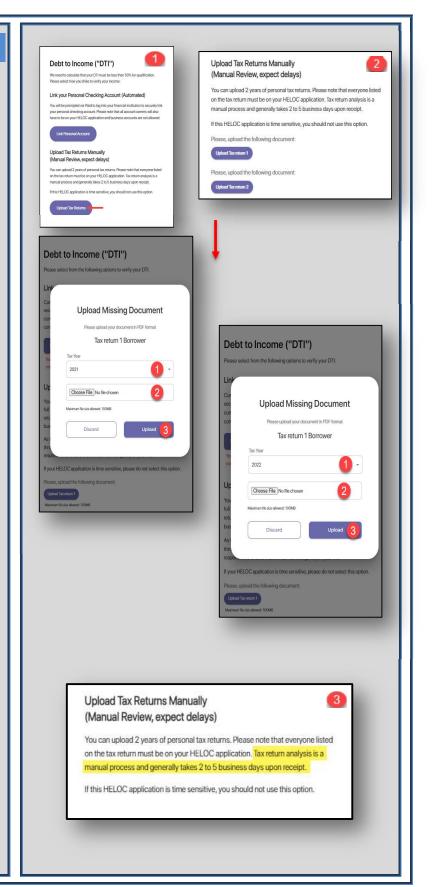
- 2. Review links for *Privacy Policy* and *Customer Service Agreements*, then click **Continue**
- Search for financial institution then follow prompts to connect to bank account NOTE: The login process varies by bank, credentials are never stored or used outside the borrower's consent
- 4. Once complete, click, Connect and finish

Note: if prompted the borrower can add their phone number to sign up with **Plaid**, for faster sign-in next time, or continue as a guest before completing steps to log into their bank account.









Debt Consolidation & DTI Builder

When **Use of Proceeds** is "Debt Consolidation" or when the loan exceeds an allowable DTI, the DTI Builder presents options that include:

- 1. Payoff off debt to qualify
 - ✓ Using the Available Balance per the HELOC line of credit amount, borrowers can choose debts to pay off
- 2. Add a Co-Borrower
 - ✓ A co-borrower can be added if the maximum DTI is exceeded, and additional income is needed to qualify
 - ✓ Click Add a Co-Borrower and follow prompts
- 3. Add Additional Income
 - The borrower may add income to qualify, (i.e., child support, disability, part-time job, etc.)
 - ✓ Click Add Additional Income and follow prompts

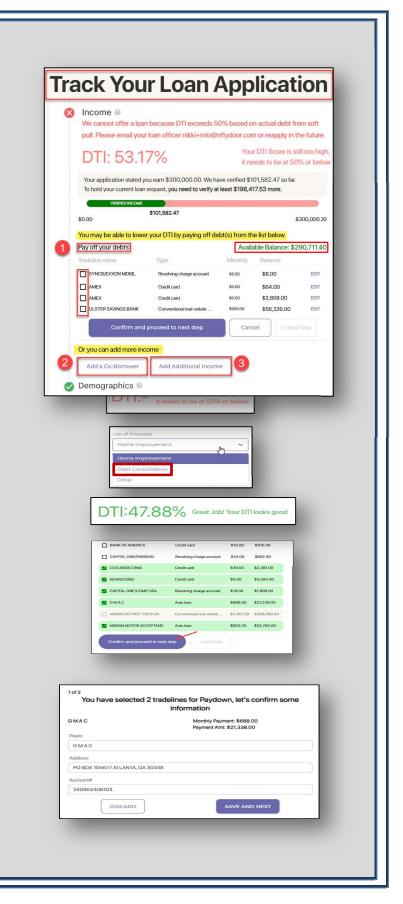
Itemized liabilities from the credit report will be listed on "Track Your Loan Application" to allow the choice of debt to be paid off

DTI Builder

- Click **the checkbox** to the left of the tradeline for debts to pay off
- DTI is recalculated with each debt to be paid off with HELOC loan proceeds
- 3. Once the liabilities to be paid off have been selected, click **Confirm and Proceed to Next Step**

A pop-up confirmation for the liabilities being paid down/paid off displays:

- The address, account number, and payee
- To make edits to any open fields, click inside the desired field and update
- To confirm liability is to be paid off with HELOC proceeds, click SAVE AND NEXT until all liabilities (that are being paid down/off) are confirmed



DTI Builder – Recalculation

The tradeline name is itemized according to the debts on the credit report when the **Use of Proceeds** is "Debt Consolidation," or if the max allowable DTI is exceeded. The borrower can choose debts to be paid off to qualify or paid off for debt consolidation.

Paying Off Debt

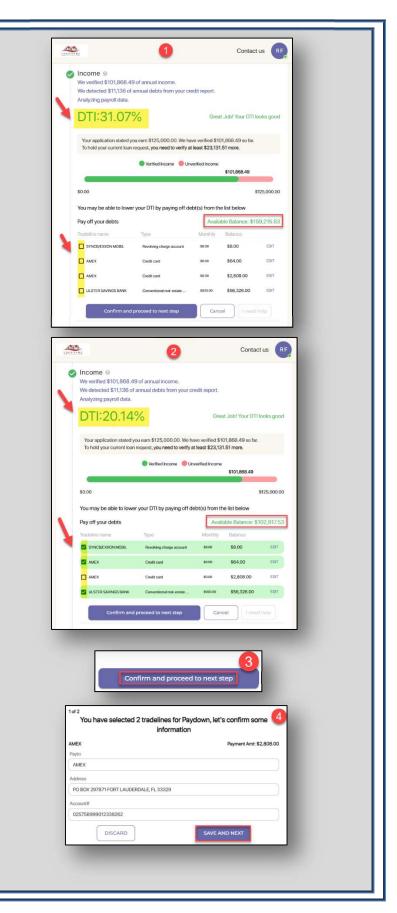
 Click the checkbox to the left of the desired tradeline name to choose debts to be paid off with the HELOC loan proceeds

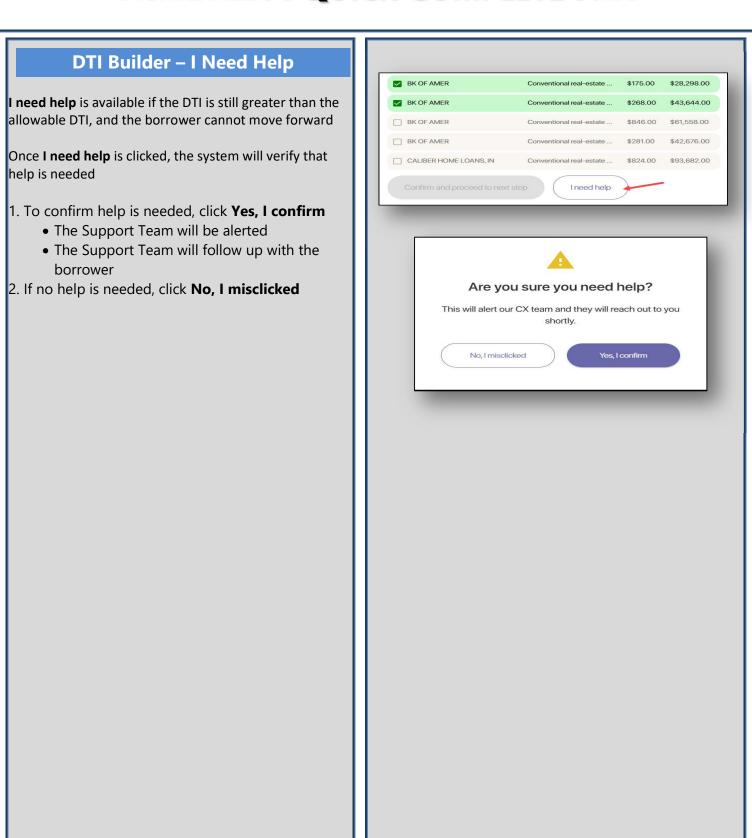
> Note: DTI is 31.07% (no debts selected) And the available balance is \$159,215.53

2. With each selected debt to be paid off, the DTI is recalculated

Note: DTI is recalculated to 20.14% (debts selected to be paid off)
And the available balance is recalculated to \$102,871.53; reduced by debts chosen to be paid off at closing

- 3. To continue, click Confirm and proceed to next step
- Verify address and account number of debt(s) being paid off, then click SAVE AND NEXT

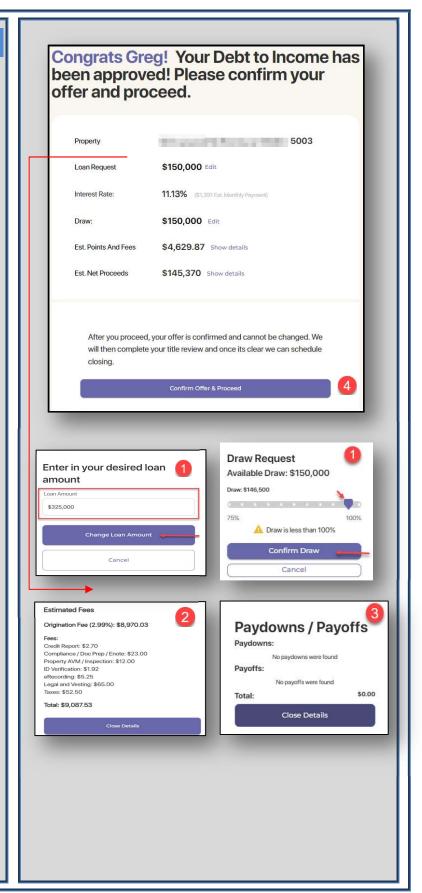




Final Offer

Once all income has been verified, the final loan offer will be displayed

- 1. Click **Edit** to customize the following loan terms:
 - Loan Amount
 - Initial Draw
- 2. To view Est. Points and Fees, click **Show Details** to the right of the field
- 3. To view Est. Net Proceeds, click **Show Details** to the right of the field
- Once review of Final Offer and edits are complete, click Confirm Offer & Proceed



Disclosures

Disclosures

- The first set of disclosures to eSign are Broker Disclosures. Click Sign your Broker Disclosures
- At the time that Lender Disclosures are available, the steps to sign Lender Disclosures are the same. The borrower will click Sign Lender Disclosures to access

Consent

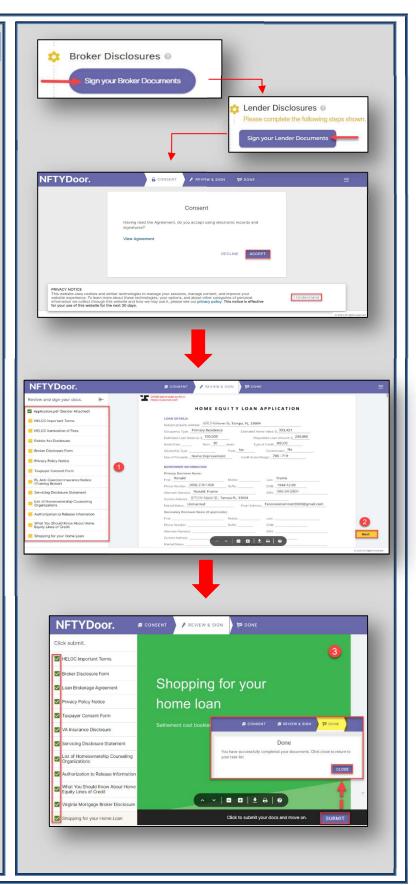
3. The eConsent agreement is available by clicking the link, **View Agreement.** Click **ACCEPT**

Privacy Notice

 Appears at the bottom of the screen. Click I Understand

eSign (Follow these steps below to sign broker disclosures)

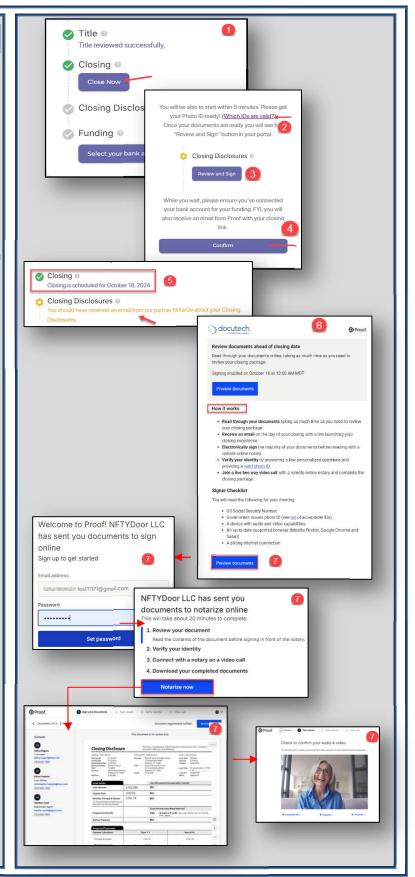
- On the left-hand side, as the documents are eSigned, the yellow boxes will turn to green checkmarks
- 2. To begin signing broker disclosures, click **Next**
- Once complete, click **Submit**, then **Close** to return to **Loan Application Tracker**



Close Now

- Once Title is confirmed the Close Now purple action is accessible. Click Close Now.
- 2. Click Which IDs are valid?
 - A valid ID is required
 - This link provides a list of allowable identification for closing using a RON (remote) or in-person notary sessions
- 3. Click **Review and Sign,** and follow prompts
- 4. Click **Confirm,** once complete
- The Closing milestone will display complete with a green checkmark to the left and the closing date scheduled
- 6. An email is sent to the borrower with closing instructions according to available options:
 - In-person closing (schedule closing time and location)
 - Remote Online Notary (RON) closing
- **7.** Click **Preview Docs** and follow the prompts to sign closing document via **Proof:**
 - Set password
 - Review documents
 - Verify Identity
 - Connect with an on-line notary

Note: the entire process takes about 20 minutes to complete with on-line notary



Connecting Bank Funding Account

Once a closing date and time is selected and confirmed, the ability to link a personal checking account for funding will be available

NOTE: If a checking account was linked during the income verification process (i.e., self-employed borrowers) then this step no required; the account previously linked is used for funding.

1. Click Select the bank account for funding

NOTE: If an account is not linked, a paper check will be mailed

- Click Continue, to connect your account for Funding via Plaid
- 3. Choose how the bank account will be linked:
 - Instant
 - ✓ This process requires entry of the mobile banking User ID and Password
 - Manual
 - ✓ This process allows entry of the bank account number and routing number
 - ✓ If available, the link can be instant, or in 1-2 days
- 4. Choose the banking institution or enter the bank name in the search bar
- The borrower will enter the mobile banking credentials used to log into their online profile, Click **Submit**
- 6. Select one account (if there are multiple accounts)
- 7. Click Continue

NOTE: The borrower can only connect to a personal checking account. No business or savings accounts are allowed to be linked for funding

- 8. Once the account is linked successfully, click **Continue**
- The Funding milestone will display a green checkmark confirming it successfully linked the account

